



EverGuard Insurance Purchases Anchor Bay's Restaurant, Bar & Tavern Program

EverGuard Insurance Services, Inc. is pleased to announce the acquisition of Anchor Bay Insurance Managers' Restaurant, Bar & Tavern (RBT) program, effective July 1, 2017. Anchor Bay is a leading provider of insurance products to the RBT industries in Washington, Oregon, Alaska and Colorado. Anchor Bay founder, Bill Tanner, has built a best-in-class program and has been a highly-respected competitor to EverGuard for many years. The acquisition of the Anchor Bay program will result in the strongest, most comprehensive RBT offering in the Pacific Northwest, and strengthens EverGuard's position as a leading provider of insurance products and services to the RBT industry.

As the Anchor Bay program transitions to EverGuard, all existing Anchor Bay policyholders (written through Century Insurance Group) will continue to be serviced directly by Anchor Bay, who will continue to provide uninterrupted service to all agents and customers through their policy expiration dates. In addition, Anchor Bay will continue to offer renewal proposals to clients with effective dates through July 31, 2017. Beginning with August 1, 2017 effective dates and thereafter, EverGuard's experienced underwriters will provide Anchor Bay customers with quotations for the EverGuard RBT program.

With respect to new business, Anchor Bay will honor all existing quotes, as well as quote new business with effective dates through July 15th. All subsequent new business submissions should be directed to EverGuard for evaluation and quotation. All Anchor Bay agents will have access to the EverGuard RBT program, and will receive e-mail instructions to complete appointment paperwork and access EverGuard's customized internet portal, where new applications can be submitted electronically.

EverGuard Insurance Services was founded in 1973 and specializes in providing custom commercial insurance products to the RBT industry. Headquartered in Seattle, WA, the company is active in 35 states and works through select independent retail insurance agents. EverGuard's comprehensive and exclusive program is written with Crum & Forster, an AM Best "A" rated carrier.

Founded in 2000, Anchor Bay Insurance Managers established a unique underwriting and marketing approach to the restaurant, bar and tavern industries and flourished in the Pacific Northwest. Over the course of the next year, Anchor Bay and Bill Tanner will remain actively involved throughout the transition of the program to EverGuard, and will ensure that the business and agent relationships transition as smoothly as possible.

Responsive. Reliable. Respected.

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CA License #: 0D77208



On behalf of everyone at EverGuard, we are excited to welcome the agents and customers of Anchor Bay, and we are grateful to have Bill Tanner lend us his expertise and insight over the next year. We look forward to answering your questions, building new and stronger relationships, and servicing your RBT customers for many years to come.

If you have any questions regarding this announcement, and its impact on your customers, please feel free to contact any of us at the information provided below.

Thank you for doing business with EverGuard!

Best Regards,

Tom Gillingham
Owner, CEO

John Mahoney
Owner, President

All inquiries related to existing Anchor Bay quotes and policies should be directed to:

- Bill Tanner - btanner@surpluslines.com

All inquiries related to EverGuard can be directed to the following personnel:

- Tom Gillingham – Owner & CEO – tom.gillingham@everguardins.com
- John Mahoney – Owner & President – john.mahoney@everguardins.com
- Michael Maher – Marketing Manager – Michael.maher@everguardins.com

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